

## News Item II: Nanotechnology

### GESS -- NANOTECH HEADHUNTING LEADER FOR ASIA:

The semiconductor industry space has been a great place to get a quick start in the growing area of nanotechnology. Device, manufacturing, test and measurement have been great technological bases to build our experience in order to service the growing nanotechnology industries.

Quantum Science, the Computer, and the Biomolecular revolution serve as the tripod that lead emerging technology. GESS International has been there to help these industries inside the Japan and China markets. From 1999 to 2002 we worked for primarily IC Device companies, utilizing the evolving and predictable rate of Moore's Law for device applications in both the consumer and commercial spaces.

In 2008 the semiconductor technology nexus has allowed the development of multi-use technologies spawned at the nano-level, for applications in everything from biotechnology to artificial intelligence. Commercial applications have allowed a rapid development of micro-machines, materials and the tools involved in development, analysis and manipulation at the submicron level.

GESS International has been proud to be part of the development of two flagship accounts in this market. One is the world's recognized leader in development equipment for nanotechnology; and the other is the premiere testing company at the angstrom level.

These companies have a combined revenue of more than US\$ 1.2 Billion. Their markets in Japan are above the significant level of 10% of world-wide revenue. The combined staff in Japan is about 70 people.

## FLAGSHIP CLIENTS:

In the past three years CESS International has placed 14 key management and technological leaders in both companies - from Country General Managers to engineering managers to key HR Directors. We have obtained references from both companies and we are a preferred vendor.

For these top-tier clients, we at CESS International have:

- Placed candidates at all levels and acted as a recruiting partner, not just limiting ourselves to easy assignments or "targets of opportunity."
- Consistently placed candidates through good economic times and bad, becoming a reliable partner.
- Made efforts to network ourselves inside the company with key hiring managers, including working effectively with both the hiring management in Japan and making key trips to review with management at the overseas HQs.
- Been able to put together innovative and progressive billing provisions that ensure the job is done quickly with no fees left outstanding.

These two clients inside the Nanotechnology sphere are representative of the time and commitment we take to add as much value as possible to your corporate bottom line by accurate, targeted searches in complex technological environments. We thank them for trusting us for their key essential assignments. We look forward to establishing a similar client relationship with your growing operation in APAC.

Rod Szasz, Jan 2008